

REPRESENTATION: Legal Econometrics, Inc.. ("LEI"), through its principal, Dr. Gary R. Skoog, and its associated contractors, as required, represents and provides consultation to attorneys to involving economics, statistics, and sabermetrics. Attorneys are our clients. We look solely to them for retention, the extent and duration of involvement and payment. Each matter involves separate engagement, accounting, and billing.

We commit to provide you our expert professional services as efficiently as possible. We will use your clerical or computer staff where possible so that you can control your costs. Some costs can be quoted in advance can to assist you in expense planning and in your agreement with your clients. We attempt to work within your time and budget limitations.

INITIAL CONTACT/CONFLICTS CHECK: Since I work extensively for both plaintiffs and defense firms, in our initial contact, please do not disclose anything to me which you would not be comfortable with my knowing, if I were working for the other side. (I have sometimes been contacted by both sides, but with different captions to the case.) I will promptly check any conflicts, and advise you if I have any open or recent cases with any of the other firms involved.

SERVICES: LEI provides consultation and related research, evaluations and testimony on various economic, statistics, and econometrics related matters. We have experience in providing appraisals with regard to economic damages and statistical analysis. We will participate to the extent counsel determines in the preparation of evaluations, pre-trial analysis and consultation: expert testimony for arbitration and mediation proceedings: trials and other related proceedings. Through associated experts in other specialties, including our knowledge of professors at De Paul University acting as independent consultants, and other forensic economists throughout the country with particular expertise, we cover a broad variety of areas involving business and economics in commercial litigation, employment litigation, and personal injury and wrongful death proceedings.

ENGAGEMENT: We serve under a written agreement with law firms and governmental entities and, to avoid conflicts, on individually designated matters. Engagements and work product with regard to a specified issue may not be transferred to another similar or related matter, whether or not involving the same client of the law firm, without our prior consent.

PROFESSIONAL FEES: Generally, work is hourly. However, we will charge a flat fee for the preparation of standard personal injury and wrongful death matters, which includes time expended in preliminary interview, data gathering, analysis, loss evaluation preparation and report preparationj. Here "standard" refers to straightforward wage loss cases, where wages are computed from W-2's and/or hourly earnings, and the documents reviewed include a deposition or two. In such a case, the fixed fee in 2022 is \$5,500 for all work through the report. This reflects 11 hours of work at my customary and standard hourly billing rate of \$500 per hour, and would be applicable to both plaintiff and defense cases. Pension and life care analyses require additional work of 3-5 hours. Time spent (usually on a defense case) critiquing an opposing economist and consulting with counsel

on deposition preparation is additional; charge for a defense rebuttal report with consultation is often about 15 hours. Invoices will state the activities performed and the total hours involved.

Charges by Dr. Skoog for office work, file review and report preparation are at \$500 per hour. Depositions are by ZOOM, WebEx or the equivalent, and billed at: \$2,000 (for elapsed time 1 to 2 hours; \$1,500 for under 1 hour and \$2,500 for 2 to 3 hours). Charges will likely be a few hours more for trial testimony, as more preparation is involved. Trial testimony will be by ZOOM, WebEx or equivalent (if contemporaneous) or by evidence deposition, until further notice. If a scheduled appearance is canceled with less than two full business days notice, you are subject to a bill for two hours for reservation and preparation time. Invoices for reports must be paid before depositions take place. While as a courtesy I will accept payment from your clients, you must make sure that your client understands that the deposition is subject to cancellation if payment is not received two days before the deposition.

There shall be no charges for personnel other than Gary R. Skoog unless mutually agreed to in advance. Since engagements frequently involve matters that extend over many months or years, we reserve the right to update our fee schedule to reflect new rates then charged to those entering into new engagements, no more frequently than annually.